



What makes Nimbus stand out from the crowd?

Our Expertise and Customization

Choosing a software product to manage your business is a crucial task as the decision made will have long term ramifications affecting the future financial and workflow performance of your company. The substantial cost and the disruption to daily routines during the planning, implementation and training phases, of the change over from one system to another, mean that this is a transition not to be made lightly or more often than necessary. In order for you to make the most advantageous decision for your company it is important that you have clearly realised your specific business requirements and that you can identify the Software Company (and product) strategically positioned to provide the best solution possible.

Nimbus Software is the complete Financial Management and Business Performance Solution for contracting and services related companies.

It is hard to imagine two more diverse worlds than that of the computer programmer writing software code and scripts and that of the onsite foreman managing the day to day tasks in meeting contractual or service obligations to his customer. And herein lies the potential problem with software solutions based on business theory and accounting requirements alone that often fall short of fully bridging that gap between assumption and reality. The result can be a lack of buy in at the shop floor or coal face level circumventing full, end to end, utilisation of the system and the benefits it could otherwise provide.

Nimbus Optimum is the sixth generation of the product range and incorporates the culmination of expertise gained by our consultants and programmers during 25 years in the contracting and services industries. Many of the key features incorporated are a direct result of the coal face realities we have encountered during close collaboration with our customers to accurately assess their needs and our ability to respond to them in a specific and tailored fashion.

The Nimbus database offers you the best of both worlds between a “be-spoke” system written from scratch specifically to meet your pre-described processes and an out of the box solution around which your business has to conform. The standard Nimbus database comes with all the pre-programmed applications required to cater to every business process across your company from the Warehouse or Shop-Floor through to Management Team and Accountants. Also standard is a variety reporting options enabling easy access and display of key information as you require it with drill down capability for complete analysis. The added bonus to all of this is the configurability of Nimbus which allows for further modifications to suit your specific business requirements. Nimbus consultants understand that even companies working within the same business sector will have their own distinct approach to some processes which have proven successful in the past. We respect your knowledge and expertise. Our approach is a fusion of our experience combined with yours to provide the system that will best suit your needs.



We are committed to keeping our software relevant and at the cutting edge of new technology with regular enhancements and updates to our product. Our coal-face approach keeps us abreast of the growing developments within your business sector. This ensures that your Nimbus database will adapt and grow with your business in the years ahead and always remain the best solution to your company needs. Our long term relationship with you is important to us and through on-going support and strategic planning with your team we will ensure that day to day issues and any future development requirements are met in a timely and professional manner.

Our methodology

From the very first interactions with your company during the sales process, through to implementation and beyond, we are committed to provide you with a software programme that is ideally suited to your specific business requirements.

Before a demonstration of our system to your company representatives, our sales team will have been thinking about your specific company requirements, the sector you are working in and the specific issues that you are looking to address. There will often already be anticipation with regard to modifications of the standard Nimbus product which may be required to fully meet your needs. Our team work hard to put together a Sales Proposal incorporating your requirements within the framework of a realistic budget. The answer to the question “Can this be done?” is invariably “Yes” with the only restriction potentially inherit in the amount you are willing or able to spend. The configurability of our product, the fact that our programmers are in-house and our commitment to a long-term relationship with you, means that we can often offer a staged project approach to fully meeting all your objectives, if this cannot be achieved within your initial budget. Our flexibility in this regard is one of our greatest strengths.

Throughout the implementation project we continue with our emphasis on consultation and review to ensure that we have correctly interpreted your needs. Our consultants will work with strategic members of your staff to ensure that any site specific configuration is both workable and effective. We incorporate a Pilot phase where a prototype of your database is available for your team to test and practice for familiarisation and where we can further refine as required. Even the standard functionality within Nimbus can be refined to more specifically meet your needs.

Our database functionality

The Nimbus database can provide functionality to assist you manage your business including:

- 1) A Library of screen views and Forms to select from using industry familiar terminology
- 2) User defined screen Views and Forms creation with an integrated user defined report writer complete with graphing capability.
- 3) Quotation management with comprehensive spreadsheet estimation and quotation tools
 - a) Includes a library of Templates of standards formulae and ...
 - b) Optional user defined templates may be included
- 4) Quote preparation by
 - a) Time and material – cost plus margin



- b) Time and Material – Special Prices and Discounts
 - c) Measure and value – Time and Materials creating schedule of rates
 - d) Lump Sum contract – Time and Materials creating Fixed Price Contract
 - e) Work Breakdown Structure – Cost centre level Budgets
- 5) Quote generated workflow
- a) Quoting provides Lockdown and Management of supplier prices per quote
 - b) Automated resource allocation and raising Purchase Orders from quote
 - c) Purchase Orders management from the Quote and Actual usage to date
- 6) Scheduling and Resource allocation of labour, plant, stock, hiring and materials
- 7) Variation management through accurate contract/project/Job costing management
- 8) Task management
- a) Quote Work Package defines Tasks with targets for the shop floor
 - b) Shop floor manage resources across all projects and jobbing work from tasks
 - c) Project Manager has comprehensive and detailed feedback on Tasks from the floor
- 9) WIP visibility in real time provides
- a) % complete for progress billing
 - b) Costs to complete for project management and intervention
 - c) End of project Profitability real-time throughout the project
 - d) Over claims and over costs Write off and Write on facility
 - e) Accurate WIP for business profitability and cash flow reporting
- f) Variation reporting to ensure they are identified and claimed
- 10) Comprehensive project analysis and reporting features
- a) Summary Reporting and “drill down” to transaction level x project x contract x cost centre x task for comprehensive exception management
 - b) Accurate reporting of cost and revenue by user defined criteria
 - c) Instant analysis of Budget to Actual by user defined criteria
 - d) Library of industry specific project analysis reports
- 11) Progress claims process complying fully with NZ Contracts Law
- 12) Retentions management and retention claiming
- 13) Sub-contractor claims and retentions management
- 14) Automated materials requirements management including “back flushing” functionality
- 15) Comprehensive financial management and reporting system



- 16) User friendly Report Writer to provide easy access to critical data
- 17) CRM capability allowing for
 - a) Recording of communications to and from the company which are...
 - b) Saved and indexed by classification for easy retrieval
 - c) Saving and easy retrieval of important information about your Contacts
 - d) Setting up of reminders for future calls or action to be taken
- 18) Asset management including
 - a) Classification for Balance Sheet valuing and reporting
 - b) Calculation and processing for depreciation
 - c) Pre-programming for maintenance tasks and recording of associated costs
 - d) Functionality to manage maintenance agreements for customers
- 19) Stock Control incorporating
 - a) Stock Listing and grouping by category
 - b) Allocation to multiple sites or branches
 - c) Stock take routines
 - d) Audit trail of inwards and outwards goods
 - e) Manufacturing and Bill of Materials
 - f) Price-book and invoice imports for major suppliers
 - g) Purchasing and Sales history reports
- 20) Mobile solution for field staff enabling access to and entering of information in the Nimbus database.
- 21) Seamless GL integration which ensures that job related transactions flow through to the correct Sales and Cost accounts through routine day to day processing.
- 22) Integration to specified Payroll systems to eliminate the double handling of timesheet information.
- 23) Automated Document management system which enables the easy retrieval of important documentation around jobs and Contracts.